Dear Bob:

Here is a copy of the last letter and price sheet that I recently sent out. I sent it mainly to those who have purchased something from me.

Football is very good. They even have music with Vibrato! It sure sounds good. I quickly ran out of them, but should have more in a week. Maze/Tic-Tac-Toe is ok, but mainly for kids. I think that Star Battle is their poorest Videocade and don't care for it at all.

Here is a copy of the new last page in the Basic Manual that I got from Wards. I've ordered more Basics and if they have the new page I will try to get you a better copy to use for the newsletter. I have sent copies to those who purchased Basics from me.

Thanks for the referrals! I have had 5 or 6 calls the last couple of weeks from people who called you. They all have Arcades, but I sold some Basics/Interfaces and Videocades. By the way, you have the prices reversed on 2004 and 2005.

In the expansion unit it looks like they are increasing the amount of ROM but decreasing the RAM. And increasing the price! To get 80 characters per line, does "optional TV printer" mean a video monitor?

I have written a very long Mastermind game which takes all of the memory. The player selects how many Columns (2 thru 6) and how high the number range (1 thru 3 to 9) that the Arcade will pick. After you guess a number for all the columns, it tells you how many are perfect and how many numbers you have correct but in the wrong column. I tried to add color via your &(9) but it seems that on everyother frame the memory shows as dots in the middle of the screen. This messes up my display. Have you found two adjacent frames where I can control four colors with no "memory dots" showing? If you think others would like it, I will type it up but it is long!

About two weeks ago Bally said that they would send me a service manual. I still havn't received it but guess it will get here some day. So you can save the one you were going to send to me. If you have already sent it, many thanks and I will pass it on to another Arcadian.

If you can find time I would appreciate an updated mailing list. I guess the Arcadian group is growing pretty fast now.

73's Ran

| | | LIST PRICE | CREDIT CARD | CASH PRICE |
|-------|-----------------------------------|---------------|----------------|---------------|
| BALLY | ARCADE 4 player controls | | | \$289.53 |
| | 2 player controls | 299.95 | 269.95 | 263.20 |
| | (the 2 player model available at | bout Feb. | 15th) | |
| BALLY | BASIC OR Cassette Interface | 49.95 | 43.95 | 42.85 |
| 2001 | 280ZZZAP / Dodgem | 19.95 | 18.35 | 17.89 |
| 2002 | Seawolf / Missile | 19.95 | | 11 |
| 2005 | Star Battle | 19.95 | 11 | 11 |
| 4001 | Bingo Math / Speed Math | 19.95 | | 17 |
| | Amazing Maze / Tic-Tac-Toe | 19.95 | 11 | 11 |
| 2003 | Red Baron / Panzer Attack | 24.95 | 22.95 | 22.38 |
| 2004 | | 24.95 | | 11 |
| 3001 | Baseball / Tennis / Hockey / Hand | dball 24 | .95 " | ** |
| 3002 | Football | | 11 | . 11 |
| 4002 | | | | 11 |
| 5002 | Blackjack / Acey Deucey / Poker | | 11 | 11 |

All of the above are presently available and I plan to stock everything as it is released. New Videocades are always in short supply at first, so I may temporarily run out of stock at times.

For shipping and handling of Arcades, please add \$3.25 if you are west of the Rockies and \$4.75 if east. For Videocades / Basic / Interface add \$1.25 if west and \$1.50 if east. This \$1.25-1.50 applies to your total order and not to each item. Add 6% sales tax to the preshipping charge total if you are in California.

I just received some Maxell UD-46 cassette tapes. These are the low noise, ultra dynamic type mentioned in December 1978 Kilobaud and list for \$3.50 each. I can include these with any other order for only \$2.35 with no additional shipping charge.

Mastercharge and VISA are accepted and are the preferred method of payment. For the cash price, immediate shipment can be made only for cashiers checks and postal money orders. Any personal checks have to clear before shipment.

Please write or call if you would like more information. My phone number is 916-944-2001 and the best time to call is between 8 and 10:30 any evening.

Thank you,

Ron Schwenk